# **Monthly Financials**

Vizo Financial Corporate Credit Union



We are pleased to present Vizo Financial Corporate Credit Union's financial statements and supplementary financial information as of November 30, 2024. These pages include information regarding our balance sheet, income statement, asset quality and capital adequacy. We encourage you to share this information with your management team and directors to aid in reviewing the Corporate's financial strength and ongoing performance. Vizo Financial added \$957,996 to retained earnings this month. Vizo Financial's year-to-date net income after PCC distribution for the months ending November 30, 2024, and November 30, 2023, totaled \$19,141,445 and \$49,872,709 respectively. The higher amount for 2023 reflects a recovery of U.S. Central capital assets of \$36,450,492.

A summary of our unaudited results is presented below.

| ,  |     | '           |                  |                  |
|--|-----|-------------|------------------|------------------|
| Income Statement YTD                       | Nov | rember 2024 | YTD 2024         | YTD 2023         |
| Net Interest Income                        | \$  | 5,618,752   | \$<br>59,988,401 | \$<br>43,736,604 |
| Net Correspondent Income                   |     | 905,500     | 10,456,234       | 13,163,062       |
| Gross Operating Income                     |     | 6,524,252   | 70,444,635       | 56,899,666       |
| Operating Expense                          |     | (4,056,414) | (33,502,517)     | (29,823,969)     |
| Gain/Loss on Sale of Investments           |     | 0           | 0                | (327,750)        |
| Gain/Loss on Other Assets/Goodwill         |     | 0           | 0                | (644,780)        |
| CUSO Income                                |     | (86,410)    | (1,192,924)      | (644,166)        |
| Member Capital Recovery                    |     | (255,863)   | (2,774,615)      | (3,932,086)      |
| Member Incentive                           |     | (250,000)   | (3,900,000)      | 0                |
| USC Distribution                           |     | 0           | 0                | 36,450,492       |
| Net Income Before PCC Distributions        |     | 1,875,565   | 29,074,579       | 57,977,407       |
| Less: Equity Transfer for PCC Distribution |     | (917,569)   | (9,933,134)      | (8,104,698)      |
| Net Contribution to Equity:                | \$  | 957,996     | \$<br>19,141,445 | \$<br>49,872,709 |

Our balance sheet continues to be a blend of cash, primarily held at the Federal Reserve Bank, and a variety of high-quality and highly-rated investments. You will note our month end November 2024 assets are much higher compared to month end October 2024. This is primarily due to the month end falling on a Friday. Our YTD daily average assets continue to decrease slowly as members keep less liquid funds at Vizo Financial.



\* All figures in the charts above are in millions.

Vizo Financial's Investment Policy states that, at the time of purchase, investments with short-term ratings must be rated no lower than A-1 (or equivalent), and investments with long-term ratings must be rated no lower than AA- (or equivalent) by at least two NRSROs. Vizo Financial's Investment Policy states that deposits in federally insured depository institutions require at least one NRSRO rating no lower than A-1 (or equivalent).

| Earnings Margin                    | YTD 2024 | YTD 2023 |
|------------------------------------|----------|----------|
| Return on Average Assets           | 5.287%   | 4.664%   |
| Interest/Dividend Expense          | -4.233%  | -3.776%  |
| Net Interest Margin                | 1.054%   | 0.888%   |
| Net Correspondent Service Income   | 0.184%   | 0.267%   |
| Operating Expenses                 | -0.589%  | -0.605%  |
| Gain/Loss on Sale of Investments   | 0.000%   | -0.007%  |
| Gain/Loss on Other Assets/Goodwill | 0.000%   | -0.013%  |
| CUSO Income                        | -0.021%  | -0.013%  |
| USC Distribution                   | 0.000%   | 0.740%   |
| Member Incentive/Capital Recovery  | -0.117%  | -0.080%  |
| PCC Distributions                  | -0.175%  | -0.165%  |
| Net Margin                         | 0.336%   | 1.012%   |

| Capital Adequacy  | November 2024       | November 2023       | Adequately / Well<br>Capitalized |
|---|---------------------|---------------------|----------------------------------|
| RUDE + Acquired Equity Capital/12-Month Average<br>Net Assets | 6.10%               | 6.54%               | NA                               |
| Tier 1 (Leverage) Capital/12-Month Average Net Assets         | 9.60%               | 10.36%              | 4%   5%                          |
| Total Capital/12-Month Average Net Assets                     | 9.73%               | 10.52%              | NA                               |
| Tier 1 Capital/12-Month Average Risk-Weighted Assets          | 110.52%             | 101.73%             | 4%   6%                          |
| Total Capital/12-Month Average Risk-Weighted Assets           | 112.07%             | 103.24%             | 8%   10%                         |
| Total Capital   | \$<br>599,702,094   | \$<br>571,653,920   |                                  |
| Tier 1 (Leverage) Capital                                     | \$<br>591,415,599   | \$<br>563,327,369   |                                  |
| Tier 2 Capital  | \$<br>8,286,495     | \$<br>8,326,551     |                                  |
| Monthly Average Net Assets (DANA)                             | \$<br>5,809,926,185 | \$<br>5,276,496,698 |                                  |
| Year-to-Date Average Assets                                   | \$<br>6,215,927,757 | \$<br>5,384,043,647 |                                  |
| Average 12-Month Assets                                       | \$<br>6,163,021,577 | \$<br>5,435,023,485 |                                  |

The table below shows trends in asset measures, member activity and retained earnings over the past four months.

| Ending Balances                    | Aug. 2024           | Sept. 2024          | Oct. 2024           | Nov. 2024           |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|
| Corporate Assets                   | \$<br>6,340,693,738 | \$<br>6,064,951,448 | \$<br>5,731,836,453 | \$<br>6,466,313,953 |
| Daily Average Net Assets           | \$<br>5,748,669,056 | \$<br>5,787,214,407 | \$<br>6,036,128,767 | \$<br>5,809,926,185 |
| Daily Average Net Assets YTD       | \$<br>6,342,741,997 | \$<br>6,281,016,709 | \$<br>6,256,527,915 | \$<br>6,215,927,757 |
| 12-Month Rolling DANA              | \$<br>5,964,220,363 | \$<br>6,034,618,064 | \$<br>6,118,569,120 | \$<br>6,163,021,577 |
| Investments                        | \$<br>3,077,535,280 | \$<br>3,084,359,644 | \$<br>3,038,536,995 | \$<br>3,036,092,659 |
| Loans to Members and Third Parties | \$<br>14,679,733    | \$<br>30,711,561    | \$<br>26,297,387    | \$<br>24,407,797    |
| Member Shares                      | \$<br>5,674,841,153 | \$<br>5,118,536,411 | \$<br>5,055,623,723 | \$<br>5,793,414,193 |
| Reserves & Undivided Earnings      | \$<br>371,796,178   | \$<br>373,803,675   | \$<br>374,717,368   | \$<br>375,675,364   |

## **Balance Sheet**

| Assets                                 | November 2024    | November 2023    |
|--|------------------|------------------|
| Investments:                           |                  |                  |
| Investment in CUSOs                    | \$ 8,695,670     | \$ 8,922,757     |
| Investment in FHLB - Stock             | 4,230,100        | 4,718,600        |
| Federal Reserve                        | 3,255,582,444    | 2,177,488,846    |
| Bank and Credit Union Deposits         | 22,985,511       | 19,348,607       |
| Asset-Backed Securities - Non-Mortgage | 355,609,474      | 245,032,948      |
| U.S. GSE Securities - Notes            | 79,554,208       | 79,537,444       |
| U.S. GSE Securities - CMO              | 656,495,499      | 467,326,698      |
| U.S. GSE Securities - MBS              | 108,483,992      | 31,005,460       |
| U.S. Gov't. Agency Securities - GNMA   | 165,994,849      | 17,623,193       |
| U.S. Gov't. Agency Securities - SBA    | 1,503,006,572    | 1,585,591,737    |
| U.S. Treasuries                        | 131,036,785      | 301,943,838      |
| Loans                                  | 24,407,797       | 64,832,845       |
| Receivables                            | 84,132,522       | 105,079,206      |
| Accrued Income/Prepaid Expense         | 25,265,294       | 25,908,237       |
| Fixed Assets                           | 4,698,690        | 6,343,008        |
| Other Assets                           | 36,134,546       | 40,159,659       |
| Total Assets                           | \$ 6,466,313,953 | \$ 5,180,863,083 |

| Liabilities & Equity                 | November 2024       | November 2023       |
|--------------------------------------|---------------------|---------------------|
| Other Liabilities                    | \$<br>75,583,521    | \$<br>60,528,107    |
| Dividends/Interest Payable           | 0                   | 0                   |
| Accounts Payable                     | 1,566,258           | (23,731,781)        |
| Notes Payable                        | 0                   | 750,000,000         |
| Shares                               | 5,534,554,937       | 3,474,183,448       |
| Certificates                         | 258,859,255         | 364,460,205         |
| Total Shares                         | \$<br>5,793,414,192 | \$<br>3,838,643,653 |
| Non-Perpetual Capital Accounts (NCA) | 8,296,770           | 8,332,575           |
| Perpetual Contributed Capital (PCC)  | 224,435,905         | 216,763,055         |
| Reserves & Undivided Earnings        | 353,113,364         | 332,925,071         |
| Equity Acquired in Merger            | 22,562,000          | 22,562,000          |
| Accumulated Other Comprehensive Loss | (12,658,057)        | (25,159,597)        |
| Total Equity                         | \$<br>595,749,982   | \$<br>555,423,104   |
| Total Liabilities & Equity           | \$<br>6,466,313,953 | \$<br>5,180,863,083 |

unaudited financials

### **Liquidity Position**

| Liquidity as of November 30, 2024 |                     |
|-----------------------------------|---------------------|
| Total Available Liquidity Sources | \$<br>5,919,068,292 |
| Total Liquidity Uses              | \$<br>-             |
| Net Available Liquidity           | \$<br>5,919,068,292 |

#### **Interest Rate Risk**

| Base/Current Rate Environment |                   | Regulation 704 Operatin          | g Level     |  |  |  |
|-------------------------------|-------------------|----------------------------------|-------------|--|--|--|
| Net Economic Value (NEV):     | \$<br>597,121,783 | Base Plus                        |             |  |  |  |
| NEV Ratio:                    | 9.2%              |                                  |             |  |  |  |
| Up 300bps Rate Environment    |                   | Regulation 704 Limits (+300 bps) |             |  |  |  |
| Net Economic Value (NEV):     | \$<br>537,970,646 | Min Value: \$                    | 477,697,426 |  |  |  |
| NEV Ratio:                    | 8.4%              | Min Value:                       | 2.00%       |  |  |  |
| Percentage Change:            | -9.9%             | Max NEV Fluctuation:             | -20.00%     |  |  |  |
| Down 300bps Rate Environment  |                   |                                  |             |  |  |  |
| Net Economic Value (NEV):     | \$<br>637,942,690 |                                  |             |  |  |  |
| NEV Ratio:                    | 9.8%              |                                  |             |  |  |  |
| Percentage Change:            | 6.8%              |                                  |             |  |  |  |

## **Required Credit Analysis Under Regulation 703**

Except for investments that are issued or fully guaranteed as to principal and interest by the U.S. Government or its agencies, enterprises or corporations or fully insured (including accumulated interest) by the National Credit Union Administration or the Federal Deposit Insurance Corporation, you must conduct and document a credit analysis of the issuing entity and/or investment before you purchase the investment. You must update the analysis at least annually as long as you hold the investment.

Retain this report as part of the credit analysis required under Regulation 703.

# **Financial Soundness Report**

Our highest priority will remain the financial strength and safety of the organization and transparency in the reporting of our financial condition. We are grateful to our members for their continued support and for the trust you place in us. If you have any questions, please do not hesitate to contact us.

Fred Eisel, President & CEO Mark Brown, SVP/CFO

For more information concerning the content in this unaudited financial report, please contact Vizo Financial at (800) 622-7494.



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